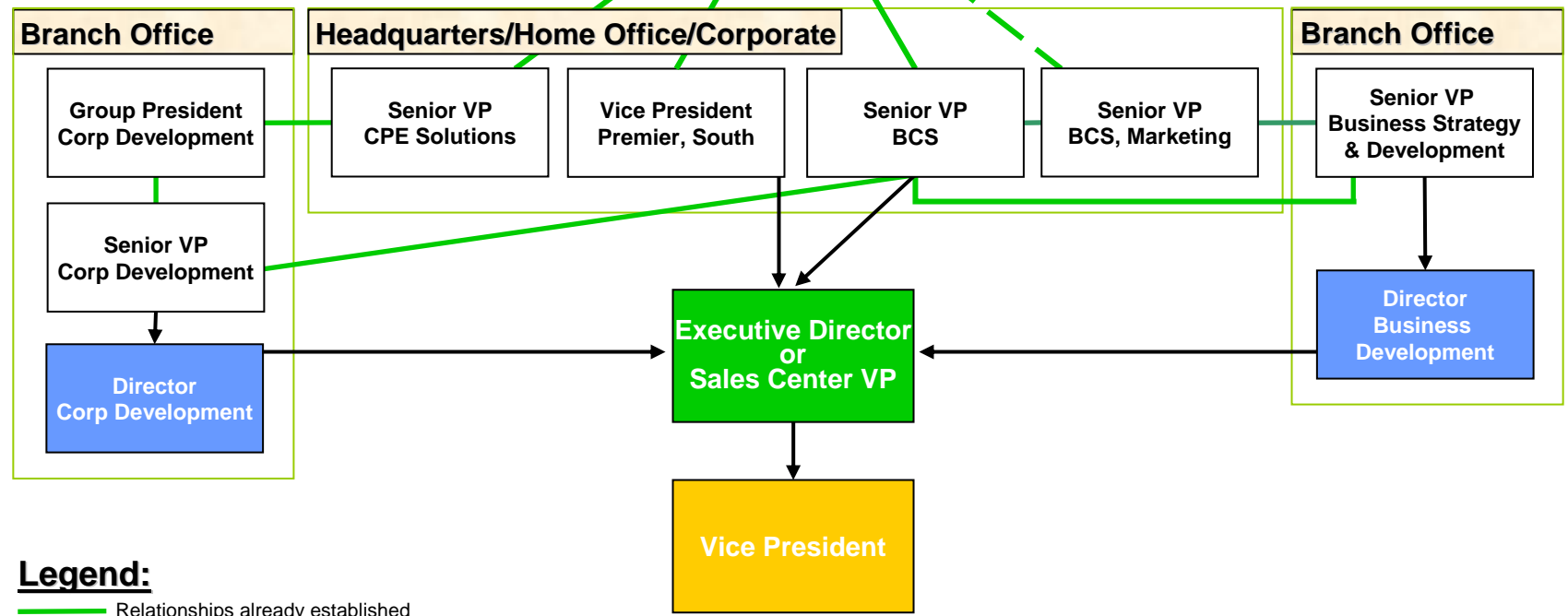


Your Career Map

(This is an example. All information/titles are for illustration purposes only.
Use the next page to create your own Career Map)



John Q Smith
Sales, Professional Services



Legend:

- Relationships already established
- - - Aware of, but no established relationship
- Positions involved in candidate selection for the ultimate position desired

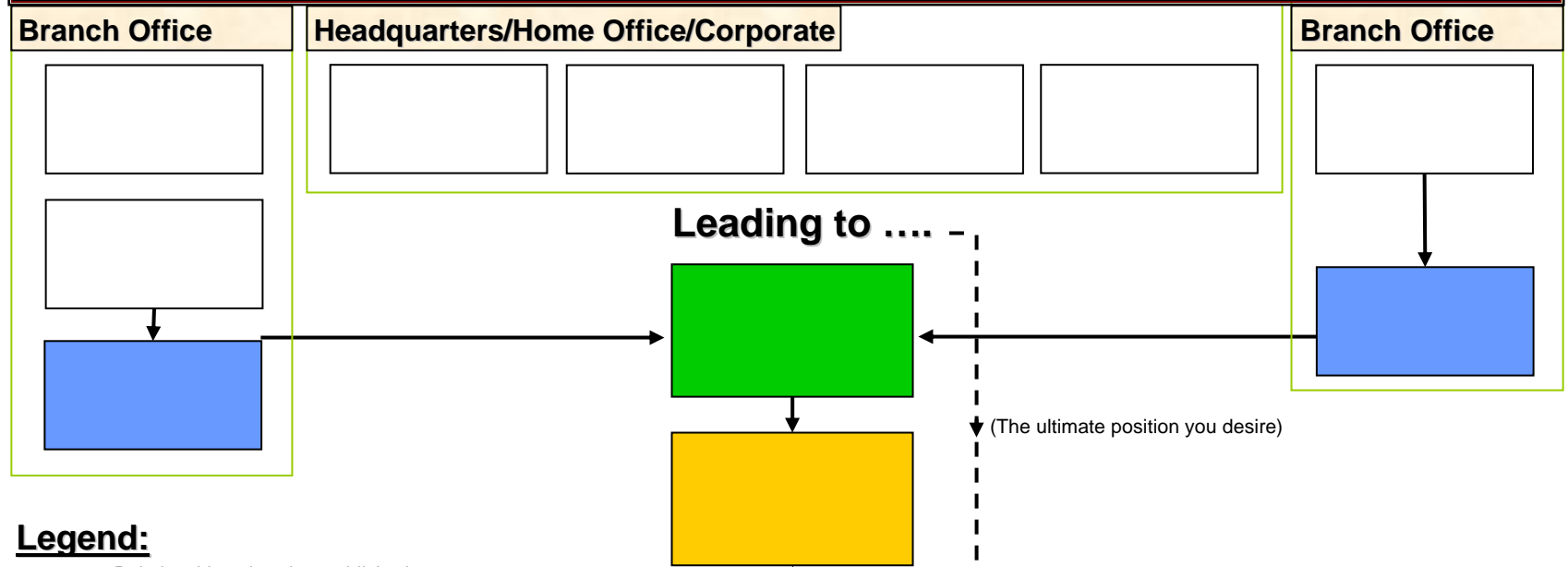
(The ultimate position desired)

Your Career Map

(Use this page to create your own Career Map)

Your Present Position & Experience	The Future Experience & Education you Need
<p><u>Present Experience</u></p> <ul style="list-style-type: none"> • • • <p><u>Present Education</u></p> <ul style="list-style-type: none"> • • • 	<p><u>Experience Needed to Reach Goals</u></p> <ul style="list-style-type: none"> • • • <p><u>Education Needed to Reach Goals</u></p> <ul style="list-style-type: none"> • • •
<div style="border: 1px solid black; padding: 5px; width: 150px; margin: 0 auto;">Name:</div> <div style="border: 1px solid black; padding: 5px; width: 150px; margin: 5px auto;">Title:</div>	

Your Present Organization *(Modify as Necessary)*



Legend:

- Relationships already established
- Aware of, but no established relationship
- Positions involved in candidate selection for the ultimate position desired